The Oklahoma Business **Ethics Consortium**



AGENDA • FEBRUARY 4TH, 2015

I. Welcome & Upcoming Events

Lynn Flinn, President of The Rowland Group; Tulsa Founder of OK Ethics Travis Jones, CEO of Career Development Partners; Vice President of Fun & Spirituality, **OK Ethics Board**

Compass & Community Impact Award -Seeking nominations (Refer to page 7 for a sample application.)

II. Kudos to our volunteers!

III. Guiding Principle and Introduction

Andrea D. Mogab, The Williams Companies, Inc.

IV. Keynote

Emotional Vampires

Marsha Petrie Sue The Accountability Master

UPCOMING EVENTS



DEFENDANT **JUSTICE NOMA D. GURICH REV. LINDA L.** Justice of the Supreme . Court of Oklahoma

WITNESS **DR. STEVE ELLIS** Professor of Philosophy, University of Oklahoma

JUDGE

BRINKWORTH Pastor of Congregational Care, Ministry, St. Luke's United Methodist Church YOU'RE THE JURY.

MARCH 26TH

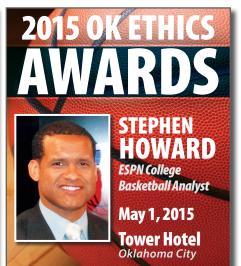
CROSSING THE ETHICAL LINE: INSIGHTS INTO WORKPLACE FRAUD

Presented by **Jeffrey Roberts CPA, CFE, CFF**

BKD, LLP, Managing Director Forensics and Valuation Services

Thursday, June 25th 11:30ам-1:00рм DoubleTree by Hilton Downtown Tulsa





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NEW GENERATION ETHICS: NAVAL LEADERSHIP LESSONS

Presented by

CDR Arthur Gibb, III, USN, Ph.D.

Permanent Military Professor and Chair, Leader Development and Research Department United States Naval Academy

Thursday, August 20th 11:30ам-1:00рм

DoubleTree by Hilton Downtown Tulsa



Did you know that 501c3, non-profit organizations can join for free at the Frontier level?

Vision: To be recognized as a statewide and national forum for promoting business ethics.



REMINDER: PLEASE PICK UP CPE'S AT CONCLUSION OF EVENT.

APPRECIATION:

Special thanks to University of Tulsa, Dr. Steve Rockwell, for printing this month's agendas. OK Ethics relies primarily on volunteers to achieve the organization's successful pursuit of Oklahoma's values of integrity at work. It takes leadership and teamwork to host these exciting events and we salute your dedication in achieving OK Ethics' mission! Listed below are today's volunteers who consistently provide service to our members:

HELP WANTED:

Volunteers to print the monthly agenda. Please contact either Lynn Flinn at lynn@rowland-group. com or Shannon Warren at warrenokla@cox.net.

Ambassadors to welcome and assist guests at monthly events. Please contact either Karie Mullins at Karie.Mullins@onegas.com or Alicia Goodloe at AGoodloe@bama.com.

VOLUNTEERS-AMBASSADOR TEAM:

These friendly people welcome our guests each month and assist in helping them locate seats. They also arrive early to help distribute agendas and assist with name tags.

Karie Mullins	ONE Gas, Inc.	Team Leader
Mark Belanger	ONE Gas, Inc.	Ambassador
Russ Knight	Career Development Partners, Inc.	Ambassador
Cassandra Oliver	The Williams Companies, Inc.	Ambassador
Perry Henson	The Rowland Group	Ambassador
Laura O'Connor	The Rowland Group	Ambassador

VOLUNTEERS-REGISTRATION TEAM:

These dependable individuals diligently record our guests' attendance and handle the collection of fees:

Alicia Goodloe	The Bama Companies, Inc.	Registration & Volunteer Coordinator	
David Christie	The Bama Companies, Inc.	Registration	
Debra Rubink	The Bama Companies, Inc.	Registration	
Vanessa Statum	Career Development Partners, Inc.	Registration	

SPECIAL INITIATIVES:

Susie Wellendorf	Wellendorf Communications	PR
Michael Oonk	American Bank and Trust	Facilities & Logistics
Lynn Flinn	The Rowland Group	Tulsa Chapter Founder & Programs
James Kelley	The Rowland Group	Membership
Travis Jones	Career Development Partners	Programs
Nick Minden	Darby Equipment	Programs
Tom Vincent	Gable Gotwals	Programs
Susan Pate	Stinnett & Associates	Accountant

OTHER INITIATIVES:

Jalisha Petties*	OK Ethics Member Care Coordinator		
Sue Miller*	Accel Financial Staffing	Notices & Special projects	
Tawni Phelan*	Factor 110	Name Tags and Guest Services	

*Paid Service Provider

JOIN THE TEAM:

Want to be part of the recruiting team that helps OK Ethics flourish? Talk to these leaders below:

- Contact James Kelley with The Rowland Group at james@rowland-group.com or call (918) 836-1900.
- To assist with the Ambassador team, contact Alicia Goodloe at agoodloe@bama.com.



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arsha Petrie Sue is a best-selling author Mof Toxic People: Decontaminate Difficult People at Work Without Using Weapons or Duct Tape and also The Reactor Factor: How to Handle Difficult Work Situations Without Going Nuclear. She is also the author of several other resources including the award-winning book The CEO of YOU: Leading YOURSELF to Success. As a former corporate executive of Fortune 100 companies, Marsha understands what it takes to improve productivity and profits.

Occupational Highlights:

- President and CEO Communicating Results Inc., a speaking practice, executive coaching and training company
- Executive Vice President, WestinghouseFinancial Services, American Directory Project
- Director, National Accounts, USWest/Qwest
- Regional Markets Manager, GTE Directory Company
- Visiting Professor Arizona State University

Recommended for 1 CPE in Ethics*

*Program is designed at the basic level and is suitable for anyone aspiring to or currently holding a leadership position. Note that it is up to the individual attendee to demonstrate relevance to his/her own area of practice. OK Ethics makes no guarantees.

REMINDER: PLEASE PICK UP CPE'S AT CONCLUSION OF EVENT

EMOTIONAL VAMPIRES

Stop them before they drive you batty!

Presented by **Marsha** Petrie Sue

The Accountability Master

Education:

- MBA, University of Phoenix
- BA, California State University, Long Beach
- Darden School of Business

Sampling of clients:

Marsha's clients include small and large corporations, associations, healthcare institutions and multilevel marketing companies.

- American Express
- National Association of Realtors
- The Pampered Chef
- Harley-Davidson Motor Company
- Tastefully Simple
- Association of Accounting Administration
- Cold Stone Creamery
- Society for Information Management •
- Wells Fargo Bank
- Association of Legal Administrators
- Internal Revenue Service
- US Armv
- US Census Bureau Society of Foodservice Managers

Featured in The New York Times, The Wall Street Journal, USAToday, Newsweek On-Line, Business Journal, The Boston Globe, Women's Media, AllBusiness.com, Cosmopolitan and more.

For information, please contact Marcia Snow 1.888.797.6700

Email: MarciaSnow@MarshaPetrieSue.com

GENERAL PROGRAM DISCLAIMERS:

LEGAL: Members of the Oklahoma Business Ethics Consortium frequently share information concerning various issues and developments that may have legal implications. The discussions, commentary, and handouts at Consortium meetings or presentations to other organizations are for general informational purposes only. They cover only some aspects of the subject topic, and do not constitute a complete legal analysis of the topic or how it might apply to any particular set of facts. Before taking any action based on information presented during a Consortium event, participants are encouraged to consult a qualified attorney.

CPE'S: From time to time, Continuing Professional Education credits are offered. Because OK Ethics relies heavily on volunteers to provide these, we do not have the manpower to send certificates after the program is completed.

REMINDER: PLEASE PICK UP CPE'S AT CONCLUSION OF EVENT.

PHOTOGRAPHY: Occasionally, photos of the event are made and these may be posted on the OK Ethics website or Facebook page. By attending the program, participants tacitly understand and agree to this process. If preferences are otherwise, please notify us at okethics@yahoo.com or call (405) 889-0498 and we will be happy to comply with your wishes.

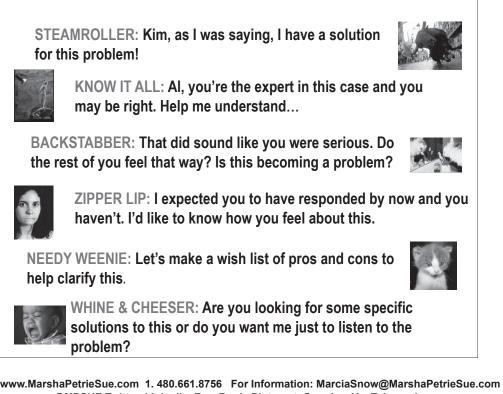
PRESENTATION STANDARDS:

The observations and comments of presenters at Consortium meetings and networking are the views and opinions of the presenter and do not constitute the opinion or policies of the Consortium or any of its members. Presenters are respectfully requested to honor OK Ethics Guiding Principles as well as avoid profanity, preaching, politics, put-downs and self-promotion during their lectures. To ensure accountability, participants are invited to evaluate each program according to these and other standards.

Oklahoma Ethics – Tulsa Chapter Emotional Vampires!

How to Decontaminate Toxic People without Weapons or Duct Tape

- 1. Identify the type of behavior the Toxic Person is displaying.
- 2. Choose the appropriate approach and avoid moral amnesia.
- 3. Eliminate mental terrorism and manage an ethical crisis.
- 4. Make deposits into everyone's emotional bank account.
- 5. Remember the T.L.C. when making choices. So what is your plan?
- 6. Consistently act with integrity by applying your ethical standards.
- 7. Peel the Spam off your mental filter. Keep an open mind.
- 8. Remember that individual perception is reality.
- 9. You are accountable for building relationships and diffusing conflict.
- 10. Train yourself to listen at Level I tuned in and present!
- 11. Invest 2% of your gross annual income on your own development.



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Oklahoma Ethics – Tulsa Chapter Emotional Vampires!

How to Decontaminate Toxic People without Weapons or Duct Tape

	People People	Party People	Planner People	Point People
Pattern:	Open/Indirect	Open/Direct	Guarded/Indirect	Guarded/Direct
Pace and Orientation:	Slower/People	Faster/People	Slower/Task	Faster/Task
Their Goal:	Steadiness	Influencing others	Compliance	Dominance
Work Area:	Casual, conforming	Stylish, interesting	Formal, functional	Busy, structured
Wants to:	Build and maintain relationships	Interact and be recognized	Gather information and know process	Get to bottom line and decide quickly
Fear:	Conflict	Loss of prestige	Embarrassment	Loss of control
Stressed they will:	Acquiesce and submit	Be sarcastic and attack	Avoid you and withdraw	Show aggression and dictate
Wants to be:	Liked	Admired	Correct	In charge
Aggravated by:	Insensitivity	Routine	Surprises	Indecision
Makes decisions by:	Considering options	Spontaneity	Deliberate action	Decisiveness
Decisions are:	Careful	Impulsive	Planned	Steadfast
Measures success by:	Compatibility, depth of relationships	Recognition, applause, compliments	Precision, accuracy, activity	Results, track record, progress
You need to:	Be pleasant	Hear their ideas	Provide information	Get to the point
Listen to their:	Feelings	Ideas	Suggestions	Goals
Let them know:	How anything affects their personal situation	Who else uses it and how it helps them	How it works and what it costs	What it does, by when and cost
Build their trust	Developing a close	Being flexible, fun and	Being prepared and	Being productive and
by:	relationship	approachable	task oriented	quick
Help them:	Get attention	Be recognized	Have accurate work	Stay focused

¥ ¥ ¥ * 1.	The Ten Commandments of Cooperation
¥ 1. ¥	The Ten Commandments of Cooperation Keep skid chains on your tongue: always say less than you think. Cultivate a low, persuasive voice. How you say it often counts more than what you say. Make promises sparingly, and keep them faithfully, no matter what it costs. Never let an opportunity pass to say a kind and encouraging word to or about somebody. Praise good work, regardless of who did it. If criticism is needed, criticize helpfully, never spitefully. Be cheerful. Don't burden or depress those around you by dwelling on your minor aches and pains and small disappointments. Remember, everyone is carrying some kind of a load. Be interested in others, their pursuits, their work, their homes and families, make merry with those who rejoice; with those who weep, mourn. Let everyone you meet, however humble, feel that you regard him as a person of importance. Keep an open mind. Discuss but don't argue. It is a mark of a superior mind to be able to disagree without being disagreeable. Let your virtues, if you have any, speak for themselves. Refuse to talk of another's vices. Discourage gossip. It is a waste of valuable time and can be extremely destructive. Be careful of another's feelings. Wit and humor at another person's expense is rarely worth if and may hurt when least expected. Pay no attention to ill-natured remarks about you. Remember, the person who carried the message may not be the most accurate reporter in the world. Simply live so that nobody will believe them. Disordered nerves and bad digestion are a common cause of backbiting. Don't be too anxious about the credit due you. Do your best, and be patient. Forget about yourself, and let others "remember." Success is much sweeter that way. MarkanPetrisMexeMa
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<	Web site: www.MarshaPetrieSue.com
4	Blog: www.DecontaminateToxicPeople.com
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COMMUNITY IMPACT AWARD NOMINATIONS

The purpose of these awards is to recognize organizations that are positively impacting their communities in ways that inspire integrity. There are two categories for this award as described below:

I) Education: Organizations honored in this category have demonstrated an ability to engage students and faculties in initiatives that significantly promote ethical behavior on Oklahoma campuses. Efforts will be assessed based on the width and depth of these endeavors. For example, while monetary outreach is a consideration, the selection team will also be interested in other factors, such as the number of individuals impacted and the degree to which the initiatives have made a positive difference.

II) Community: Businesses honored in this category have made significant outreach efforts that serve to uplift the community, specifically by promoting strong principles, ethical leadership and integrity. Please note that this should not be confused with the Compass Award criteria used for Corporate Social Responsibility, but is geared to fostering ethical behavior by inspiring and mobilizing members of the community toward actions that reflect Oklahoma values of integrity.

*Note that, because it is in everyone's best interests to promote high standards of ethical behavior, these awards are not limited to for-profit companies. For that reason, non-profits, educational and governmental institutions are welcome to apply.



2015 OK ETHICS COMPASS AWARD®

NOTE THAT THESE ARE EXCERPTS. FOR FULL APPLICATION, GO TO <u>WWW.OKETHICS.ORG</u>



The Oklahoma Business Ethics Consortium and Foundation ("OK Ethics") are organizations committed to promoting Oklahoma values of integrity in the workplace. In the spirit of this award program, nominees are asked to share insights, events and processes that will be helpful to other companies who desire to instill strong ethical values in their workplace. Please note that the application is updated each year so questions may differ from previous ones. Be sure to carefully read the instructions.

PURPOSE & BENEFITS:

1) Promote Oklahoma values of integrity at work. We do this by spotlighting those companies that have achieved success while staying true to the highest ethical standards. OK Ethics offers this award program as a means to inspire and encourage others.

2) The Compass Award application is designed to be a practical assessment tool for companies to use in evaluating the cohesiveness of their current processes for supporting ethical behavior. Past applicants have commented that this is the most valuable aspect of the award. For first-time candidates, this has provided a comprehensive benchmark and springboard for future endeavors. To that end, OK Ethics will provide two free consultations to participating companies. One of these sessions is to offer guidance and support in the preparation of this application.¹ The other may be used at the company's discretion and at the mutual agreement of the OK Ethics representative.

3) Finally, award recipients openly share their information with other companies who are continually focused on promoting strong ethical practices in their organizations. To paraphrase John F. Kennedy, "All ships rise in high tide."

OK Ethics wishes to acknowledge with gratitude the open sharing of criteria by the Malcolm Baldrige National Quality Program. Recognizing that integrity is an essential component of any business concern, criteria from the Baldrige program provided a strong basis for this award. As stated in the Baldrige program: *"Well designed and clearly articulated ethical principles should empower people to make effective decisions with great confidence."*

¹ Appointments may be made by contacting Shannon Warren at (405) 858-2233 or via email at <u>warrenokla@cox.net</u>.

NOMINATION PROCESS

NOTE: Please notify Shannon Warren via email at <u>warrenokla@cox.net</u> right away if you intend to apply for the award. While the notification is not a requirement or binding, this simple notification process will help to ensure that an adequate number of qualified selection team members are available to oversee the process.

The deadline for submitting an application is 2:00 on Thursday, March 19. (See details below.)

Self-Nominations:

Companies are strongly encouraged to self-nominate. In the case of self-nominations, simply download the Application for completion and submission available on the website at <u>www.OKEthics.org</u> under the tab labeled "Compass Awards".

Nominating Other Organizations:

You may nominate a company by using the online form provided on the website under the Compass Award page at <u>www.OKEthics.org</u> or, if you are viewing this application online,

Once the nomination is received by OK Ethics the nominated organization will be automatically notified via email of your nomination and receive a link in order to download the award application form. (Note that, in the event of multiple nominations for a single organization, OK Ethics reserves the right to limit notifications to the first nomination received.)

Below are excerpts of the types of questions asked on the application:

I. Leading with Integrity:

Leaders create the tone for ethical behavior to flourish in an organization. This section focuses on leadership's actions and how they promote and ensure ethical behavior in all interactions.

How do senior leaders' actions demonstrate their commitment to ethical behavior that goes beyond simple legal compliance? How do they promote an organizational environment that fosters integrity? What systematic measures or indicators do you use to determine the effectiveness of your management team's efforts to promote ethical behavior? In other words, how do you know the efforts are truly working?

II. Cultivating an Ethical Culture:

Rules are not sufficient enough to promote good conduct in an organization. Companies must build and continually reinforce a culture that promotes integrity in the workplace.

- A. *Definition:* Please provide a definition of ethical behavior as it relates to your organization. Explain how you arrived at your definition.
- B. Principles & Values: Please describe the ethical principles and values of your organization.
- C. *Selection Process:* Describe your organization's employee selection process. In other words, how do you ensure that your organization is recruiting individuals whose values meet high ethical standards?
- D. *Orientation & Training:* What is your process for ensuring that the organization's values are embraced by new employees?
- E. *Monitoring Processes:* Describe your key process measures or indicators for enabling and monitoring ethical behavior throughout your organization, including interactions with your workforce, customers, partners, suppliers, and/or other stakeholders.

- F. Breaches: How does your company monitor and respond to breaches of ethical behavior?
- G. *Rewards & Recognition:* How does your organization recognize and/or reward those employees, customers, vendors, partners who have gone "above and beyond" in their demonstration of highly ethical principles?

III. Forthright Communications:

Transparency is a term that has broadened beyond the standard reference to accounting procedures.

- A. *Methods:* How does your company demonstrate open/transparent communication occurs throughout the organization?
- B. Effectiveness: How has the effectiveness of these communiqués been measured?

IV. Corporate Social Responsibility:

According to the Baldrige criteria, opportunities to support key community efforts are available to organizations of all sizes. The Selection Team will be interested in initiatives that go well beyond regulatory compliance.

- a. *Strategy:* Describe your company's <u>strategy</u> with regard to issues of social responsibility or corporate philanthropy. In other words, how does your company identify which community activities to support?
- *b. Impact:* What has been your company's direct <u>impact</u> on the community? In other words, please state how your organizations' involvement has made a difference. (*Note that your organization may be also be interested in applying for OK Ethics' Community Impact Award. See separate award application and criteria for that opportunity.*)

Please provide an overview of:

- i. Your company's involvement in the community
- ii. Benefits to the community
- *c. Engagement:* To what extent are employees actually engaged in the company's social responsibility activities?

V. Building Trust in Customer Relations

Sometimes, customers' interests may conflict with an organization's desired revenue goals. In these situations, it may be tempting to compromise ethical standards.

How does your company monitor the effectiveness of customer relations, specifically as it pertains to handling of customer concerns in a forthright and fair manner?

GUIDING PRINCIPLES Adopted July, 2004

To ensure that the Consortium fosters positive characteristics of integrity in the successful achievement of its goals, these Guiding Principles were discussed and adopted (with revisions) during a milestone planning session held by Consortium leaders in Stroud on June 18, 2004. These principles were developed based on the Character First's values and philosophies.

RESPONSIBILITY TO SELF AND OTHERS

Collaboration

integrity

Service

- Encouraging the promotion of actions and
- Sharing ideas and resources
- Responsibility and accountability for fulfilling the mission of the Consortium.
- Passion for promoting ethics and Achievement of common goals through the promotion of ethical, mutually beneficial relationships
- ethical behavior through personal Service to the Consortium over promotion of self-interest
 - · Cooperation emphasized over competition in promoting ethical business conduct
 - Members collaborate by being constructively engaged in discussions regarding ethics
 - Seeking consensus in interactive discussions regarding ethical matters.
- Members may become aware of confidential information shared by others in an effort to determine an ethical course of action. We ask members to be sensitive in recognizing and respecting the efforts made toward achieving ethical behavior. In that vein, public disclosure of this information is discouraged.
- We respect other members and the process by:
 - Exhibiting listening skills and actively listening to discussions
 - Being open to other points of view and outcomes
- We are an inclusive organization and demonstrate this by welcoming members who are in different stages of learning as applied to ethical behavior.

LEAD WITH INTEGRITY

Dependability

 Members are asked to demonstrate their support of this initiative by consistently attending meetings.

Initiative

organizations.

• Recruiting other members who

have demonstrated a desire to

Recognizing what needs to be

action to assist in that effort.

promote ethical behavior in their

done to help promote the Mission of the Consortium and taking

Honor

 Members are asked to honor the Consortium through the practice of integrity and ethical behavior in their business dealings.

Respect

- We express gratefulness to our hosts, sponsors and speakers; as well as to those whose volunteer service makes OK Ethics a stronger organization.
- · Realizing that each of us is in a mode of continual learning, we demonstrate humility, care and compassion when sharing our thoughts and knowledge.

Courage

• Speak the truth with confidence and encourage others to do the same.

INSPIRE TRUST

We serve and promote the cause of truth with integrity, objectivity and fairness to all persons.

- We hold ourselves accountable by consistently honoring our word.
- We extend trust abundantly to those who have earned it.
- Trust, once earned, will not be taken for granted, manipulated or abused.

Visit okethics.org for resources, videos, articles and to see who's who.



